

Eight Emotional Drivers for Professional Excellence

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Brief Overview:

Why do people carry out some of the things they do with total commitment? Why are they hesitant to carry out some jobs, even though they may be versatile in doing such jobs?

Understanding what emotionally drives a person can help us understand the human dynamics in a better way, leading to high individual, team and organisational performance

8 Emotional Drivers' is part of DC Psychology developed by Arthur Carmazzi, ranked world's Top Culture Thought Leader.

Session content:

- Decoding the Eight Emotional Drivers
 - Circle of Communication Resistance
 - Need Sucking –Advantages and disadvantages
 - Primary Psychological make-up
 - Fear Tolerance
 - Coloured Brain + Emotional Trigger combination

For Whom:

- Senior, Middle Level and First Time Managers
 - Team Leaders / Project Managers
 - HR Managers
 - Entrepreneurs / Business Owners
 - Marketing / Sales Personnel

Key Takeaways:

Knowledge of Ranking Emotional Drivers

Tools to Improve Personal Effectiveness

Techniques to coach team members and building High-Performance Teams.

Ability to develop 'Strategic Thinking.'

Facilitator profile:

V.Viswanathan

V.Viswanathan is a Corporate Trainer, Consultant and a visiting facultyfor B-Schools. He has more than three decades of corporate experiencein India and Oman, handling senior management roles. He is PMPcertified and a professional member of Global Trainers Federation(GTF). He is a DC Psychology certified trainer, Master Behavioural SkillsTrainer and CII-SCMPro. He has also completed Master Diploma inTraining from IATD. He has conducted several training programs forGovt and Private Sector companies, MSMEs and college students.

Fee Details:

- **Fee Details**
- Member amount : Rs 0.00- (Including 18%GST)
- Non Member amount : Rs 0.00- (Including 18%GST)
- Total Member count :