

Enhancing Team Performance using BELBIN Team Roles

27 June 2023 02:00 PM - 27 June 2023 05:00 PM

Brief Overview:

In today's complex and fast-paced business environment, effective teamwork is more critical than ever. Research has shown that teams that work well together are more productive, innovative, and successful in achieving their goals. However, building and maintaining a high-performing team is not easy. That's where the Belbin Team Roles training program comes in. This program is designed to help teams understand the strengths and weaknesses of their individual members and how to work together more effectively to achieve their shared goals.

What is Belbin Team Roles? Belbin Team Roles is a theory that identifies nine different roles that individuals play in a team. Each role has unique strengths, weaknesses, and contributions to the team's performance. By understanding each other's roles, team members can identify gaps and overlaps, complement each other's strengths and weaknesses, and work together more effectively.

Our training program is designed to provide a comprehensive understanding of the Belbin Team Roles theory and how it can be applied to enhance team performance.

Session content:

- Brief overview of Belbin Team Roles theory and its relevance to team performance
 - Strategies for building a team with a balanced set of roles
 - Understanding how to complement each other's strengths and weaknesses
 - Identifying potential conflicts and how to resolve them
 - Importance of effective communication in team performance
 - Strategies for improving communication within the team
 - Understanding how team roles influence collaboration and decision-making
 - Measuring the effectiveness of the team in achieving its goals
 - Action plan for applying the principles of Belbin Team Roles to enhance team performance

For Whom:

- General Manager
 - Regional Managers
 - Human Resource Manager
 - Project Manager
 - Team Leader

First Line Manager
Business Owner's
Entrepreneur's & Professionals who needs to develop their organization.

Key Takeaways:

A better understanding of each team member's strengths, weaknesses, and contributions to the team's performance.

Improved communication and collaboration within the team.

Increased productivity, innovation, and success in achieving shared goals.

A stronger sense of teamwork and shared purpose

Facilitator profile:

Mr. Rohit Kashyap

Rohit is a professional salesperson and a passionate trainer.

Rohit has over 25 years of demonstrated excellence in Sales, Leadership development of executives and teams. He has held key leadership level positions in small to medium-sized companies prior to graduating into his roles as consultant and coach.

A sales growth expert his mission is to help 100K sales, where people feel proud of being in a sales profession.

Having an exposure to facilitate the workshop for different nationalities like Denmark, Poland, Finland, Germany, China, Malaysia, Egypt, Singapore Indonesia & US

Certifications and Training

- Certified NLP in Sales
- Certified TEI/Q Practitioner
- BELBIN Team Roles
- Myers-Briggs Type Indicator (MBTI)
- Occupational Personality Questionnaire (OPQ)
- Certified Trainer for "Situational Leadership II"
- Hogan Certified Practitioner

Fee Details:

- **Fee Details**
- Member amount : Rs 0.00- (Including 18%GST)
- Non Member amount : Rs 0.00- (Including 18%GST)
- Total Member count :